



## INTERNSHIP MARKETING & SALES

Klaren International has developed the self-cleaning fluidized bed heat exchanger technology for severely fouling fluids with the unique property that the heat exchanger tube surface remains clean during operation.

These heat exchangers offer the following advantages when compared to conventional heat exchangers:

- Energy savings
- Increase in production and no maintenance costs
- No hazardous cleaning solutions
- No use of anti-fouling chemicals.

The patented technology is one of its kind and is drawing interests from companies in the oil and gas, chemical, thermal desalination, wastewater, and mining industries. For a detailed description about the technology and how the self-cleaning technology works please visit our website [www.klarenbv.com](http://www.klarenbv.com).

In order to replicate successful global case studies and to expand business activities, Klaren International is looking for aspiring and energetic learners who have a techno-commercial mindset and willing to make a difference altogether with the current business development team. He/she must have the affinity towards the heat exchanger technology and would like to grow in the technical sales roles in the professional career.

### Examples of some internship projects are:

- Identify the target customers groups and generate leads on social sites.
- Help Sales manager to achieve predefined goals for the continuous company growth.
- Cold calling and marketing campaign to promote our technology.

- Sales report, articles and marketing material which are sellable.

### Who are we looking for?

- A student or having been recently graduated from a business school or technical university.
- Having a strong interest in the heat exchanger / mechanical technologies and commercial aspects.
- Strong interpersonal and communication skills.
- You have an advanced level in written & spoken English (any other EU language would be a plus) Intermediate level of understanding in marketing strategies and advertisement tools is preferred.

### What to expect?

- A fast-growing start-up experience with plenty of opportunities to take responsibilities quickly.
- A great place to work in Barneveld (+ remote)
- Flexible working hours (part-time during your studies)
- Ideally 3-6 months period.
- Being part of the amazing team.

The interns will be guided by a mentor, who will help to achieve his/her professional goals and learn the technical sales skills. The intern can be hired for the long-term position after the internship if mutual interest arises.

If you are interested in doing your internship or graduation project at Klaren International, please send your CV and motivation to [internship@klarenbv.com](mailto:internship@klarenbv.com) or call +31 85 2734834.